



Accelerating Digital Quote Management



CHALLENGE

Legacy quote management processes relied on manual emails and phone calls, creating slow response times, limited scalability, and inconsistent customer experiences.

DIGITAL SALES ENABLEMENT

Built a cloud-native self-service quote management portal with Azure PaaS, React, and .NET to automate quote requests, improve scalability, and streamline sales operations.

SOLVED FOR A GLOBAL SCALE

Enabled faster quote creation, seamless self-service experiences, and a scalable platform supporting growing customer and travel agent demand

IMPACT

Direct Benefits

50%

Increase in quote requests

99.95%

Platform availability

100%

Increase in productivity

Contributing to

Digital Sales

Customer Experience